

November 24, 2004

Corporate Workplace
525 North Tryon Street
Charlotte, NC 28255

Wireless Carrier
Contact Representative

Re: Bank of America's National Cell Site Initiative: PROJECT AMERICA

To Whom It May Concern:

On behalf of Bank of America, I am excited to announce the availability of approximately 3,500 Bank of America-owned retail branches throughout the United States for the installation/collocation of new wireless communications sites. This national initiative, called "**PROJECT AMERICA**", has the highest level of commitment from our company.

Bank of America recognizes that this initiative will only be successful if we are able to provide a superior location and deliver a more efficient and cost effective process than our competition. The following are a few key components of **PROJECT AMERICA** that should meet and/or exceed your expectations:

- ❖ Speed to market – Streamlined process to assist carriers in developing and implementing new sites:
 - Online site information, application process, and support center provided by KGI Wireless
 - "Carrier-friendly" Master License Agreement
 - Pre-approved site design criteria and guidelines for implementation
 - Expedited Bank of America legal and design review and approval

- ❖ Discounted economics – Bank of America would be willing to consider discounted economic scenarios
 - "Pre-determined Pricing" on a national, regional or local level subject to volume

Bank of America is committed to **PROJECT AMERICA's** success and is confident in the value proposition that it presents. We strongly encourage you to seriously consider the Bank of America locations for your wireless sites.

Please be advised that Bank of America has engaged the services of the Trammell Crow Company and its Wireless Solutions Group to spearhead **PROJECT AMERICA's** marketing and management of new wireless sites. For additional information on this program please contact Trammell Crow Company at (213) 330-2710 or visit our website at www.BankofAmericaSites.com. Thank you!

Sincerely,



Bruce R. Bartholomew
Senior Vice President Corporate Workplace

cc: Bank of America
Trammell Crow Company

